

Microeconomics 8th Edition Michael Parkin

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abundant with practical advice and ready to use teaching examples this dynamic guide will help both new and experienced instructors of principles of microeconomics to reconsider and refine their courses mark maier and phil ruder assemble the wisdom of 25 eminent scholars of economic education on how best to introduce students to the discipline and inspire a long lasting passion for microeconomics

des dépenses publiques et une imposition excessives restreignent la liberté économique des individus et des entreprises en réduisant leur revenu et en transférant le pouvoir de prise de décisions économiques dans les mains de politiciens et de fonctionnaires

the new keynesian economics has been the most significant development in economics in recent years does it actually build upon keynes work in this volume leading post keynesian economists challenge new keynesianism both on the grounds that it is not keynesian and does not provide an adequate account of our current economic problems

new keynesian economics has been the most significant development in economics in recent years however many modern thinkers have asked whether it actually builds upon or merely distorts keynes work this unique volume provides the first full scale critique of the new keynesian school of thought within its pages post keynesian economists including many from the united states challenge new keynesianism both on the grounds that it is not keynesian and does not provide an adequate account of our current economic problems sure to provoke much new debate and even controversy new keynesian economics seeks to reconcile these two seemingly intractable systems

ricardo s gauntlet advances a critique of the mainstream economic case for international free trade while the core of the case for free trade is david ricardo s principle of comparative advantage the book argues that this case relies on a cluster of interconnected and mutually enforcing economic fictions economic theories or doctrines that pretend to be fact but which upon examination turn out to be mirages exposing the layers of fictions nested in the subfields of mainstream economics empties comparative advantage of its persuasiveness bringing down the case for free trade this book is not however confined to dealing with esoteric puzzles within economic theory rather it takes a social theoretical perspective and grapples

with comparative advantage and its associated economic fictions as ideas that ground an argument with social currency social validity and social effects while ricardo s gauntlet engages in economic debates it does so with the purpose of demonstrating the fragility of mainstream economic ideology and the flaw at the heart of its justification of free trade proposing a novel disaggregation of the case for free trade into its component fictions and drawing on and uniting heterodox and radical strands including social theory and political philosophy ricardo s gauntlet reveals that the case for free trade fails precisely on its own terms this failure unnecessarily and dangerously limits our understanding of what is right and wrong with high sociopolitical stakes

aufbauend auf einer literaturrecherche zur interaktion zur kompetenz und zu konzepten des persönlichen verkaufens sowie auf basis von experteninterviews konzeptionalisiert und operationalisiert vera schulte das konstrukt interaktionskompetenz welches die notwendigen voraussetzungen einer effektiven steuerung der interaktion unter gleichzeitiger berücksichtigung des kompletten interaktionsprozesses erfasst im rahmen einer branchenübergreifenden untersuchung im investitionsgüterbereich validiert die autorin die neu entwickelte skala und identifiziert zentrale einflussfaktoren sowie effekte auf unternehmensrelevante erfolgsgrößen es kann belegt werden dass das interaktionsverhalten der vertriebsmitarbeiter einen entscheidenden einfluss auf ökonomische faktoren und die kundenzufriedenheit ausübt

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